

**Hopkins Juniors Volleyball Club**  
**Meeting Minutes from Board of Directors Annual Meeting**

August 10, 2009

**I. Call to order**

Mary Henschel called to order the Board of Directors Annual Meeting of the Hopkins Juniors Volleyball Club at 6:30 on August 10, 2009 in Lindbergh Center's Coaches Room in Hopkins, MN.

**II. Roll call**

Cole Nelson conducted a roll call. The following persons were present: Mary Henschel, Vicki Seliger-Swenson and Cole Nelson.

**III. New business**

a) Review of Legal Status of Hopkins Juniors Volleyball Club.

Mary Henschel reported that all legal paperwork has been filed and accepted by the MN Secretary of State, the Internal Revenue Service and the Attorney General's office. The Club is officially a 501(c)3 public charity in good standing. The club is exempt from paying federal income tax and all contributions are tax deductible. We are also qualified to receive tax deductible bequests, devises, transfers or gifts. We can now also accept charity funds like receipts from pulltabs.

The Club is still waiting to hear if we qualify for an exemption from paying Minnesota sales tax. We filed the ST16 form this summer with the MN Revenue Department and should hear within 4 more weeks.

b) Review of Finances from Fiscal Year ending June 2009

- Mary Henschel reported that for the tax year ending June 2009 that the Club took in \$55,170.18 in income.

\$33,180 came from Hopkins Juniors fees.

\$1,980 came from the Elementary Spring Clinic fees.

The total earned via fundraising, less expenses, was \$16,589.74.

- Program Expenses through the end of the fiscal year were \$50,072.43. This included coaches pay, court space, tournament fees, legal fees, club director fees, operational costs, equipment costs, apparel, and web services fees.

- Hopkins Juniors had \$400 of fees that we were not able to collect because of a few families' financial circumstances. Hopkins Juniors ended the fiscal year with \$4,6097.75.
- Although our fiscal year ended in June 2009, we had expenses this summer for legal filing fees, club director back pay, postage and mailing and equipment. Our current balance as of today is: \$2444.47.

c) 2009-2010 Budget

Mary Henschel gave an update for Hopkins Juniors Volleyball's 2009 & 2010 budget for the year.

**Elementary Fall Saturday Clinic:**

Cost of the program is \$1285.

Fee is \$75 / per girl.

Estimating 20 girls for a total of \$1500.

**Elementary Fall League:**

Cost of the program per team is \$2600.

Fee is \$290 / per girl.

Estimating 9 paying girls per team.

If 4 teams, fees would be \$10,440 and expenses would be \$10,400

**Hopkins Juniors Volleyball**

The following assumptions are in place:

- All teams will have both a head coach and an assistant coach.
- All teams will play President’s Day.
- All teams will play in the Power League, including the Optional Power League.
- The 14-1s and the 15-1s will play in Qualifier.

<b>Total Cost Per Team</b>	<b># of Teams</b>	
12s, 13s, 14-2s, 15-2s	\$5,620	6 \$33,720
14-1s and 15-1s	\$7,786	2 \$15,572
<b>Administrative Overhead</b>		<b>\$7,062</b>
<b>TOTAL EXPENSES</b>		<b>\$56,354</b>

<b>Team Fees</b>		
12s, 13s, 14-2s, 15-2s	\$650	\$31,200
14-1s and 15-1s	\$850	\$13,600
<b>TOTAL FEES</b>		<b>\$44,800</b>

<b>Total Fundraising to break even</b>	<b>\$11,554</b>
<b>Approximate Fundraising per girl</b>	<b>\$180</b>

- d) Cole Nelson gave an update on our Fall League for 5<sup>th</sup> & 6<sup>th</sup> grade and 7<sup>th</sup> & 8<sup>th</sup> grade teams.
- Postcards were sent out to all girls in the district of that age range.
  - Tryouts will be August 21<sup>st</sup> at 9:00 a.m.
  - We will have 2 practices a week starting the week of September 7<sup>th</sup> through October 31<sup>st</sup>.
  - Practices are set for Monday and Thursday evening. There will be six play dates at the Midwest Volleyball Warehouse on Saturdays starting September 19<sup>th</sup> and ending October 31<sup>st</sup>.
  - The fee is \$290 per girl.
  - We are still finalizing coaches for this league.
- e) Cole Nelson gave an update on the Fall Elementary Clinic.
- The clinic will run for 1 ½ hours for 5 Saturdays starting September 12<sup>th</sup> – October 10<sup>th</sup> at the Hopkins High School gym.

- The fee is \$75.00.
- Kristin Slaikeu is our tentative coach.

f) Mary Henschel gave an update on the Hopkins Juniors Season.

- Tryouts are set for November 15<sup>th</sup> at Lindbergh Center from 8:00 a.m. – 2:00 p.m.
- Teams will have the following schedule and fees will be set appropriately based on whether or not they go to Qualifier as well as number of practices:

<b>Teams</b>	<b>Total Practice weeks</b>	<b>Practices per week</b>	<b>Power League</b>	<b>Presidents Day</b>	<b>Qualifier</b>
12-1s	16	2	6	Y	
12-2s	16	2	6	Y	
13-1s	16	3	6	Y	
13-2s	16	2	6	Y	
14-1s	<b>18</b>	<b>3</b>	6	Y	Y
14-2s	16	2	6	Y	
15-1s	<b>18</b>	<b>3</b>	6	Y	Y
15-2s	16	2	6	Y	

- Fees will be \$650 for all teams except for the 14-1s and the 15-1s which will be \$850.
- This year each team will also have an assistant coach. Head and Assistant coaches are still being recruited.
- We are also still trying to figure out whether or not we can have SAQ. At this point the gym space is still tight and we are not sure how many teams we will have. If we are able to run SAQ, it will not impact the fees.
- Additional teams could be added depending on numbers of girls. We are, however, still coordinating gym space and Cole Nelson will be working with the facility manager through the Fall to get this resolved.

g) Fundraising.

Cole Nelson reported on President's Day Fundraising. We have been contacted by NCR regarding courts again. She has been working with the Facility Manager to reserve the courts.

Mary Henschel reported on the Marrowthon Fundraising. She is meeting with Tim McDonald regarding the Marrowthon in August. We will begin soliciting businesses for contributions in September.

Hopkins Juniors will be recruiting individuals to help with a Fundraising Committee.

**IV. Adjournment**

**Mary Henschel** adjourned the meeting at 7:30.

Minutes submitted by: Cole Nelson

Minutes approved by: Mary Henschel and Vicki Seliger Swenson